



SINGLE-FAMILY REAL ESTATE MARKET STATISTICS

POWERED BY REALCOMP REALTORS®

JULY 2022



Local Market Update – July 2022

A Research Tool Provided by Realcomp



Genesee County

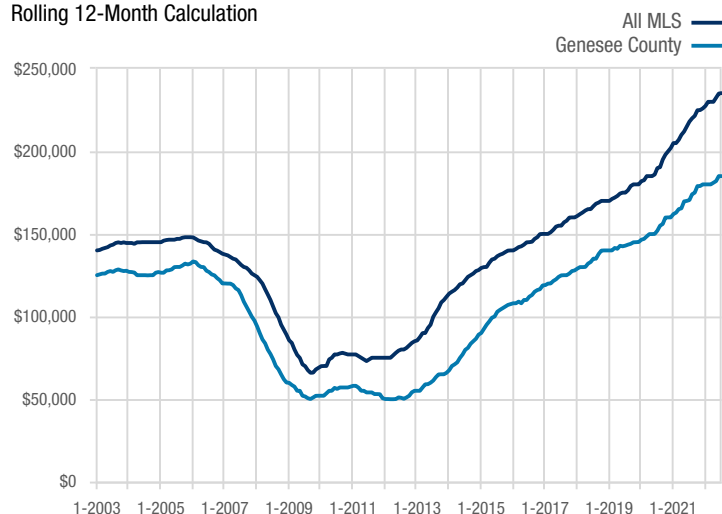
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 712 | 653 | - 8.3% | 3,825 | 3,809 | - 0.4% |
| Pending Sales | 492 | 444 | - 9.8% | 3,181 | 2,966 | - 6.8% |
| Closed Sales | 520 | 403 | - 22.5% | 3,025 | 2,764 | - 8.6% |
| Days on Market Until Sale | 16 | 21 | + 31.3% | 24 | 28 | + 16.7% |
| Median Sales Price* | \$185,000 | \$205,000 | + 10.8% | \$175,000 | \$185,000 | + 5.7% |
| Average Sales Price* | \$205,171 | \$231,724 | + 12.9% | \$194,219 | \$210,184 | + 8.2% |
| Percent of List Price Received* | 101.8% | 100.0% | - 1.8% | 100.7% | 99.8% | - 0.9% |
| Inventory of Homes for Sale | 841 | 984 | + 17.0% | — | — | — |
| Months Supply of Inventory | 1.8 | 2.2 | + 22.2% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 60 | 60 | 0.0% | 322 | 393 | + 22.0% |
| Pending Sales | 45 | 46 | + 2.2% | 288 | 299 | + 3.8% |
| Closed Sales | 36 | 42 | + 16.7% | 261 | 273 | + 4.6% |
| Days on Market Until Sale | 18 | 24 | + 33.3% | 33 | 26 | - 21.2% |
| Median Sales Price* | \$199,500 | \$191,600 | - 4.0% | \$181,550 | \$205,900 | + 13.4% |
| Average Sales Price* | \$204,860 | \$207,060 | + 1.1% | \$186,072 | \$215,441 | + 15.8% |
| Percent of List Price Received* | 102.8% | 100.5% | - 2.2% | 101.2% | 100.7% | - 0.5% |
| Inventory of Homes for Sale | 78 | 98 | + 25.6% | — | — | — |
| Months Supply of Inventory | 1.9 | 2.4 | + 26.3% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

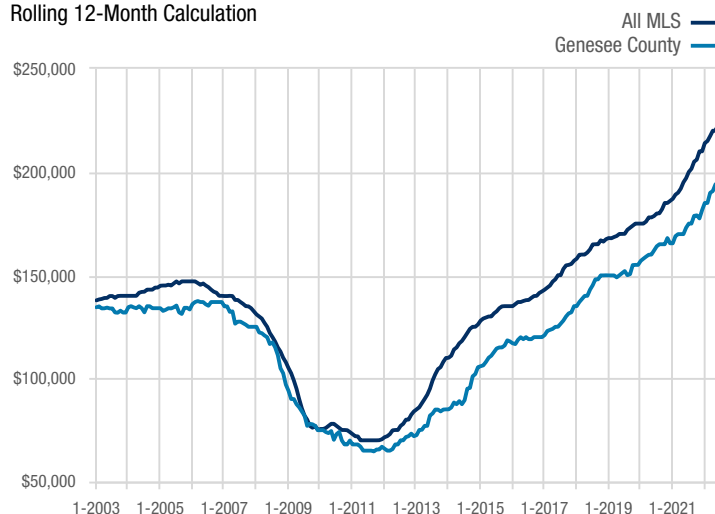
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – July 2022

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Huron County

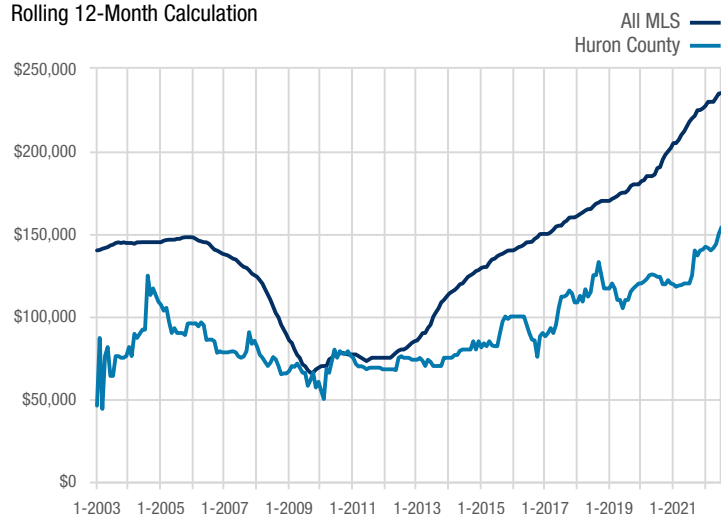
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 20 | 23 | + 15.0% | 100 | 90 | - 10.0% |
| Pending Sales | 15 | 12 | - 20.0% | 75 | 62 | - 17.3% |
| Closed Sales | 13 | 10 | - 23.1% | 69 | 58 | - 15.9% |
| Days on Market Until Sale | 53 | 21 | - 60.4% | 64 | 57 | - 10.9% |
| Median Sales Price* | \$92,000 | \$153,075 | + 66.4% | \$110,000 | \$147,500 | + 34.1% |
| Average Sales Price* | \$106,677 | \$236,815 | + 122.0% | \$146,288 | \$177,268 | + 21.2% |
| Percent of List Price Received* | 94.6% | 99.2% | + 4.9% | 96.1% | 93.9% | - 2.3% |
| Inventory of Homes for Sale | 39 | 39 | 0.0% | — | — | — |
| Months Supply of Inventory | 3.2 | 3.9 | + 21.9% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 0 | 0 | 0.0% | 6 | 3 | - 50.0% |
| Pending Sales | 0 | 0 | 0.0% | 3 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 3 | 0 | - 100.0% |
| Days on Market Until Sale | — | — | — | 8 | — | — |
| Median Sales Price* | — | — | — | \$169,000 | — | — |
| Average Sales Price* | — | — | — | \$162,917 | — | — |
| Percent of List Price Received* | — | — | — | 97.8% | — | — |
| Inventory of Homes for Sale | 3 | 3 | 0.0% | — | — | — |
| Months Supply of Inventory | 3.0 | 3.0 | 0.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

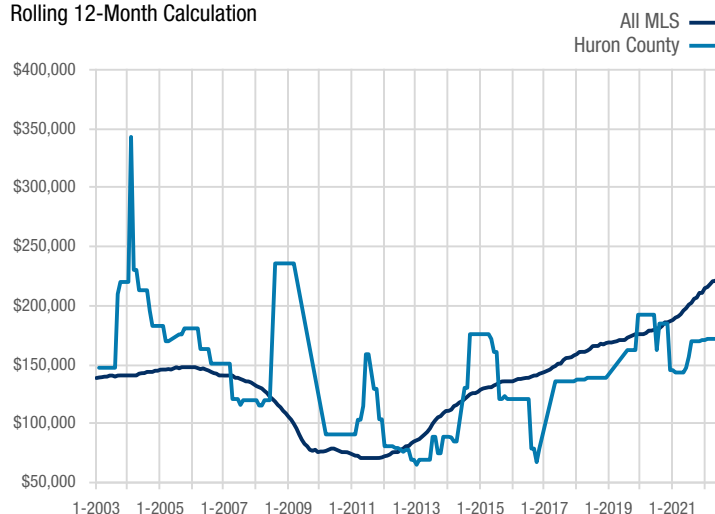
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Jackson County

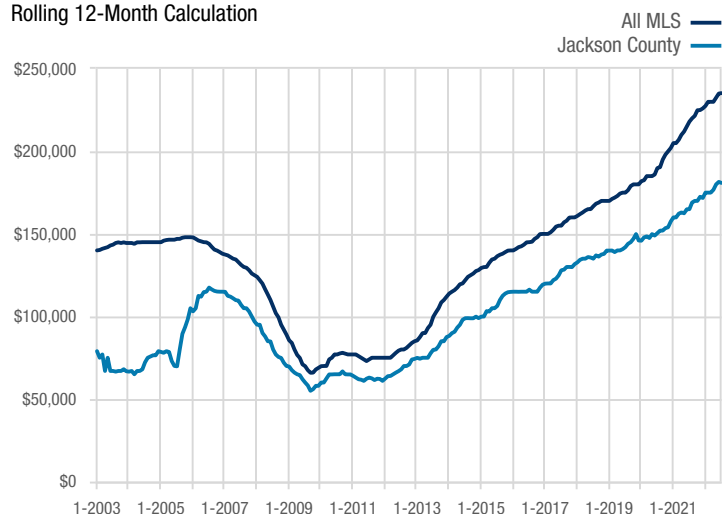
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 303 | 275 | - 9.2% | 1,664 | 1,634 | - 1.8% |
| Pending Sales | 222 | 104 | - 53.2% | 1,429 | 1,267 | - 11.3% |
| Closed Sales | 271 | 213 | - 21.4% | 1,382 | 1,347 | - 2.5% |
| Days on Market Until Sale | 44 | 41 | - 6.8% | 56 | 46 | - 17.9% |
| Median Sales Price* | \$190,000 | \$195,000 | + 2.6% | \$165,000 | \$185,000 | + 12.1% |
| Average Sales Price* | \$210,637 | \$234,092 | + 11.1% | \$190,684 | \$219,920 | + 15.3% |
| Percent of List Price Received* | 101.2% | 98.9% | - 2.3% | 100.6% | 100.5% | - 0.1% |
| Inventory of Homes for Sale | 348 | 456 | + 31.0% | — | — | — |
| Months Supply of Inventory | 1.7 | 2.4 | + 41.2% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 5 | 9 | + 80.0% | 48 | 46 | - 4.2% |
| Pending Sales | 6 | 4 | - 33.3% | 39 | 38 | - 2.6% |
| Closed Sales | 12 | 7 | - 41.7% | 40 | 38 | - 5.0% |
| Days on Market Until Sale | 39 | 23 | - 41.0% | 46 | 47 | + 2.2% |
| Median Sales Price* | \$180,000 | \$177,500 | - 1.4% | \$171,500 | \$179,250 | + 4.5% |
| Average Sales Price* | \$203,588 | \$169,101 | - 16.9% | \$196,591 | \$207,868 | + 5.7% |
| Percent of List Price Received* | 100.7% | 101.4% | + 0.7% | 99.5% | 99.9% | + 0.4% |
| Inventory of Homes for Sale | 7 | 13 | + 85.7% | — | — | — |
| Months Supply of Inventory | 1.1 | 1.9 | + 72.7% | — | — | — |

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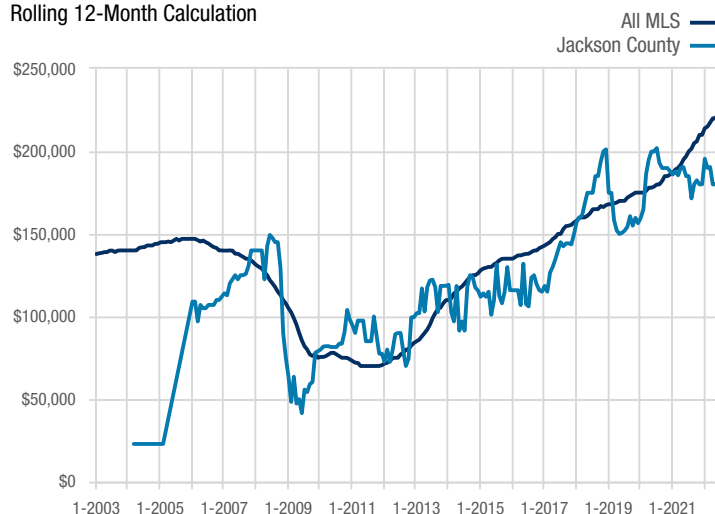
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Lapeer County

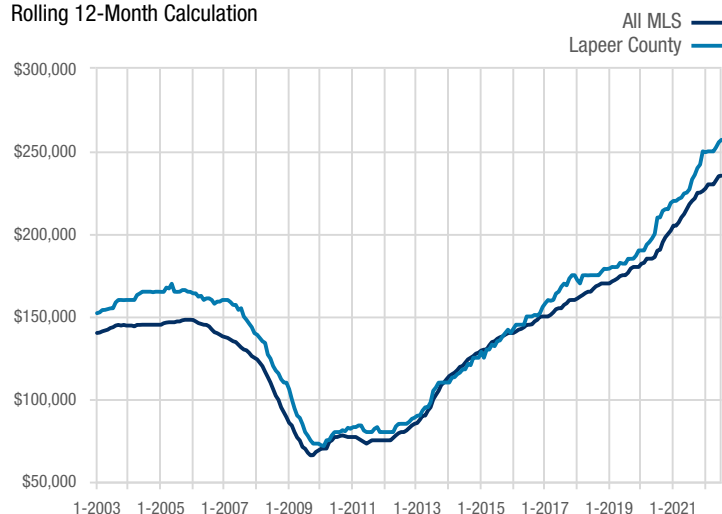
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 153 | 143 | - 6.5% | 881 | 934 | + 6.0% |
| Pending Sales | 113 | 112 | - 0.9% | 679 | 689 | + 1.5% |
| Closed Sales | 94 | 98 | + 4.3% | 625 | 637 | + 1.9% |
| Days on Market Until Sale | 19 | 25 | + 31.6% | 27 | 31 | + 14.8% |
| Median Sales Price* | \$277,500 | \$282,500 | + 1.8% | \$237,490 | \$260,000 | + 9.5% |
| Average Sales Price* | \$278,067 | \$308,047 | + 10.8% | \$268,017 | \$288,786 | + 7.7% |
| Percent of List Price Received* | 100.8% | 99.6% | - 1.2% | 101.0% | 99.2% | - 1.8% |
| Inventory of Homes for Sale | 227 | 262 | + 15.4% | — | — | — |
| Months Supply of Inventory | 2.2 | 2.6 | + 18.2% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 4 | 1 | - 75.0% | 36 | 21 | - 41.7% |
| Pending Sales | 4 | 1 | - 75.0% | 30 | 16 | - 46.7% |
| Closed Sales | 4 | 4 | 0.0% | 23 | 20 | - 13.0% |
| Days on Market Until Sale | 71 | 27 | - 62.0% | 127 | 55 | - 56.7% |
| Median Sales Price* | \$148,438 | \$247,400 | + 66.7% | \$209,900 | \$245,400 | + 16.9% |
| Average Sales Price* | \$169,219 | \$213,450 | + 26.1% | \$187,361 | \$234,505 | + 25.2% |
| Percent of List Price Received* | 98.3% | 96.2% | - 2.1% | 97.7% | 99.3% | + 1.6% |
| Inventory of Homes for Sale | 18 | 8 | - 55.6% | — | — | — |
| Months Supply of Inventory | 4.4 | 3.0 | - 31.8% | — | — | — |

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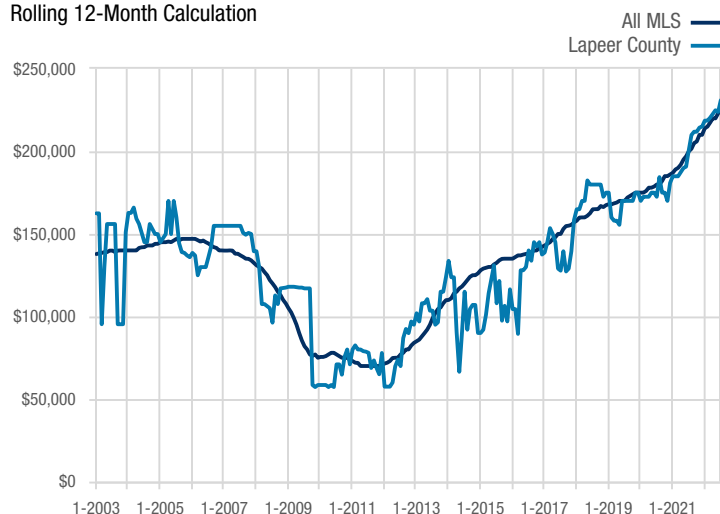
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Lenawee County

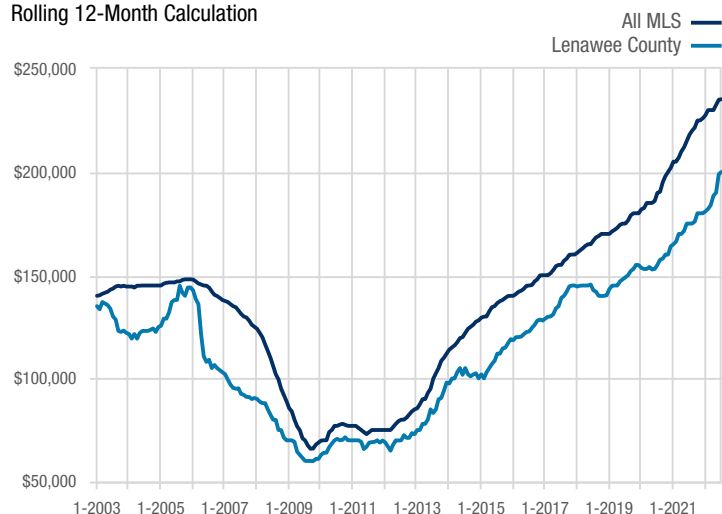
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 165 | 161 | - 2.4% | 995 | 1,000 | + 0.5% |
| Pending Sales | 125 | 96 | - 23.2% | 836 | 762 | - 8.9% |
| Closed Sales | 141 | 120 | - 14.9% | 811 | 767 | - 5.4% |
| Days on Market Until Sale | 43 | 44 | + 2.3% | 52 | 48 | - 7.7% |
| Median Sales Price* | \$176,700 | \$182,000 | + 3.0% | \$175,000 | \$210,000 | + 20.0% |
| Average Sales Price* | \$205,548 | \$223,483 | + 8.7% | \$213,788 | \$243,795 | + 14.0% |
| Percent of List Price Received* | 100.4% | 99.7% | - 0.7% | 99.8% | 99.7% | - 0.1% |
| Inventory of Homes for Sale | 257 | 311 | + 21.0% | — | — | — |
| Months Supply of Inventory | 2.0 | 2.8 | + 40.0% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 4 | 5 | + 25.0% | 37 | 31 | - 16.2% |
| Pending Sales | 4 | 5 | + 25.0% | 34 | 21 | - 38.2% |
| Closed Sales | 9 | 5 | - 44.4% | 38 | 21 | - 44.7% |
| Days on Market Until Sale | 167 | 35 | - 79.0% | 80 | 61 | - 23.8% |
| Median Sales Price* | \$242,674 | \$266,000 | + 9.6% | \$229,678 | \$215,000 | - 6.4% |
| Average Sales Price* | \$229,984 | \$245,340 | + 6.7% | \$214,133 | \$212,319 | - 0.8% |
| Percent of List Price Received* | 99.7% | 102.5% | + 2.8% | 101.0% | 99.7% | - 1.3% |
| Inventory of Homes for Sale | 10 | 13 | + 30.0% | — | — | — |
| Months Supply of Inventory | 2.0 | 3.1 | + 55.0% | — | — | — |

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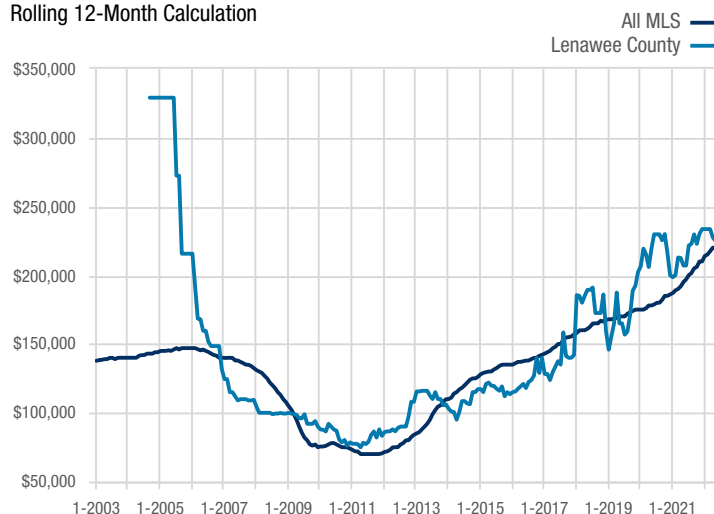
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Livingston County

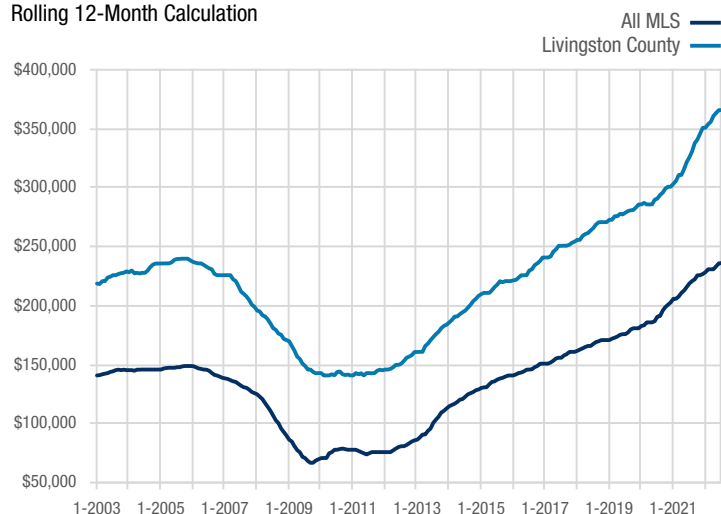
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 403 | 341 | - 15.4% | 2,037 | 1,946 | - 4.5% |
| Pending Sales | 285 | 230 | - 19.3% | 1,644 | 1,467 | - 10.8% |
| Closed Sales | 301 | 221 | - 26.6% | 1,535 | 1,331 | - 13.3% |
| Days on Market Until Sale | 18 | 15 | - 16.7% | 25 | 22 | - 12.0% |
| Median Sales Price* | \$365,000 | \$369,000 | + 1.1% | \$349,900 | \$377,000 | + 7.7% |
| Average Sales Price* | \$402,833 | \$413,165 | + 2.6% | \$382,836 | \$416,872 | + 8.9% |
| Percent of List Price Received* | 101.8% | 101.1% | - 0.7% | 101.6% | 101.7% | + 0.1% |
| Inventory of Homes for Sale | 437 | 463 | + 5.9% | — | — | — |
| Months Supply of Inventory | 1.8 | 2.1 | + 16.7% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 44 | 43 | - 2.3% | 320 | 361 | + 12.8% |
| Pending Sales | 30 | 35 | + 16.7% | 325 | 303 | - 6.8% |
| Closed Sales | 42 | 42 | 0.0% | 287 | 280 | - 2.4% |
| Days on Market Until Sale | 34 | 23 | - 32.4% | 51 | 17 | - 66.7% |
| Median Sales Price* | \$247,500 | \$245,000 | - 1.0% | \$250,536 | \$258,000 | + 3.0% |
| Average Sales Price* | \$252,945 | \$269,949 | + 6.7% | \$260,716 | \$277,503 | + 6.4% |
| Percent of List Price Received* | 102.4% | 101.3% | - 1.1% | 101.0% | 101.5% | + 0.5% |
| Inventory of Homes for Sale | 53 | 57 | + 7.5% | — | — | — |
| Months Supply of Inventory | 1.2 | 1.3 | + 8.3% | — | — | — |

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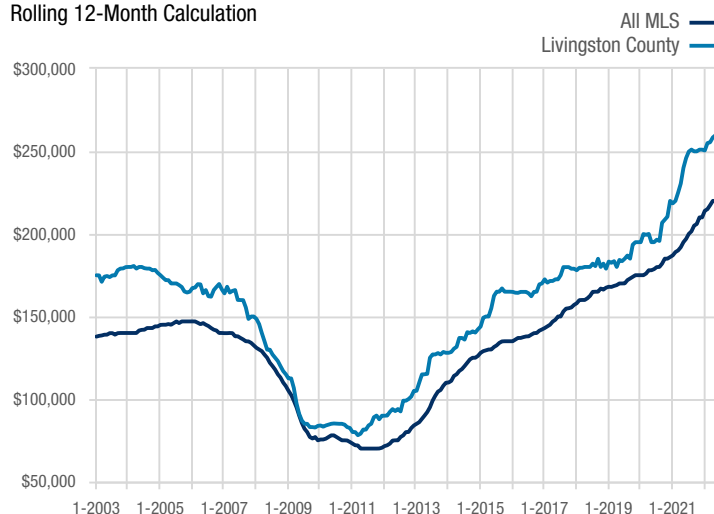
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Macomb County

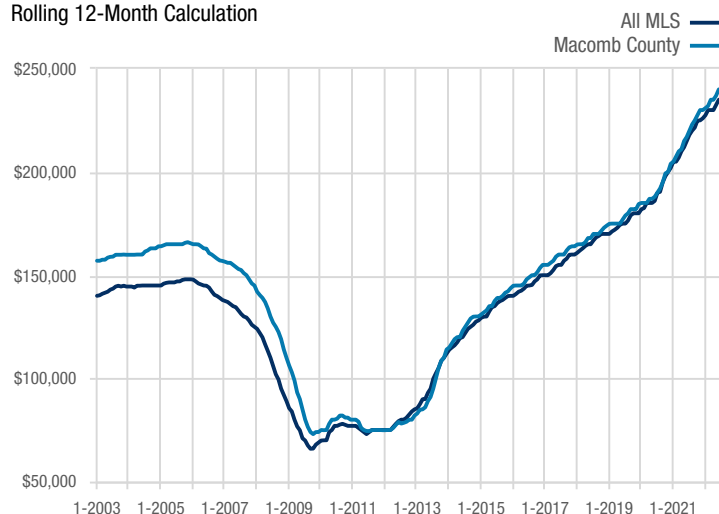
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 1,579 | 1,460 | - 7.5% | 8,060 | 8,420 | + 4.5% |
| Pending Sales | 1,077 | 1,001 | - 7.1% | 6,581 | 6,408 | - 2.6% |
| Closed Sales | 1,135 | 893 | - 21.3% | 6,283 | 6,051 | - 3.7% |
| Days on Market Until Sale | 17 | 16 | - 5.9% | 21 | 21 | 0.0% |
| Median Sales Price* | \$250,000 | \$260,000 | + 4.0% | \$225,350 | \$245,000 | + 8.7% |
| Average Sales Price* | \$278,408 | \$293,048 | + 5.3% | \$259,756 | \$278,484 | + 7.2% |
| Percent of List Price Received* | 102.5% | 101.5% | - 1.0% | 101.8% | 101.8% | 0.0% |
| Inventory of Homes for Sale | 1,525 | 1,761 | + 15.5% | — | — | — |
| Months Supply of Inventory | 1.6 | 1.8 | + 12.5% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 330 | 281 | - 14.8% | 1,994 | 1,883 | - 5.6% |
| Pending Sales | 248 | 248 | 0.0% | 1,814 | 1,670 | - 7.9% |
| Closed Sales | 260 | 233 | - 10.4% | 1,762 | 1,587 | - 9.9% |
| Days on Market Until Sale | 14 | 11 | - 21.4% | 26 | 17 | - 34.6% |
| Median Sales Price* | \$175,000 | \$212,500 | + 21.4% | \$170,000 | \$189,950 | + 11.7% |
| Average Sales Price* | \$187,770 | \$217,625 | + 15.9% | \$178,283 | \$200,815 | + 12.6% |
| Percent of List Price Received* | 101.1% | 101.1% | 0.0% | 99.9% | 101.3% | + 1.4% |
| Inventory of Homes for Sale | 284 | 236 | - 16.9% | — | — | — |
| Months Supply of Inventory | 1.1 | 1.0 | - 9.1% | — | — | — |

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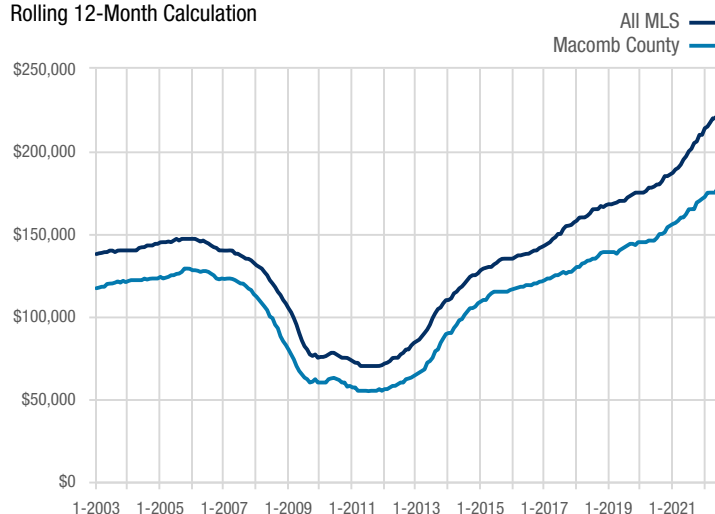
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Monroe County

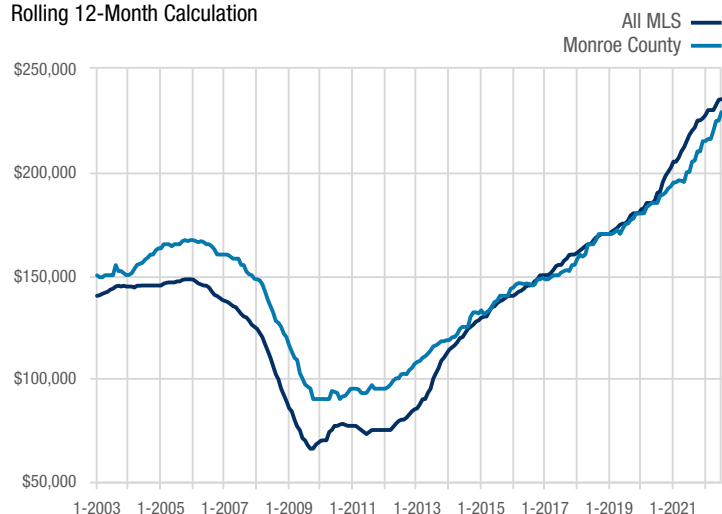
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|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 249 | 233 | - 6.4% | 1,355 | 1,260 | - 7.0% |
| Pending Sales | 185 | 156 | - 15.7% | 1,137 | 1,055 | - 7.2% |
| Closed Sales | 206 | 171 | - 17.0% | 1,060 | 1,000 | - 5.7% |
| Days on Market Until Sale | 24 | 24 | 0.0% | 38 | 33 | - 13.2% |
| Median Sales Price* | \$215,000 | \$245,550 | + 14.2% | \$203,000 | \$230,500 | + 13.5% |
| Average Sales Price* | \$230,016 | \$258,221 | + 12.3% | \$225,450 | \$250,340 | + 11.0% |
| Percent of List Price Received* | 100.9% | 100.0% | - 0.9% | 100.6% | 100.9% | + 0.3% |
| Inventory of Homes for Sale | 320 | 277 | - 13.4% | — | — | — |
| Months Supply of Inventory | 1.9 | 1.8 | - 5.3% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 14 | 14 | 0.0% | 70 | 59 | - 15.7% |
| Pending Sales | 5 | 6 | + 20.0% | 61 | 58 | - 4.9% |
| Closed Sales | 7 | 9 | + 28.6% | 56 | 54 | - 3.6% |
| Days on Market Until Sale | 36 | 14 | - 61.1% | 40 | 40 | 0.0% |
| Median Sales Price* | \$192,655 | \$259,100 | + 34.5% | \$163,583 | \$211,325 | + 29.2% |
| Average Sales Price* | \$200,765 | \$259,995 | + 29.5% | \$185,671 | \$209,457 | + 12.8% |
| Percent of List Price Received* | 99.9% | 103.8% | + 3.9% | 98.9% | 101.3% | + 2.4% |
| Inventory of Homes for Sale | 20 | 25 | + 25.0% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.9 | + 26.1% | — | — | — |

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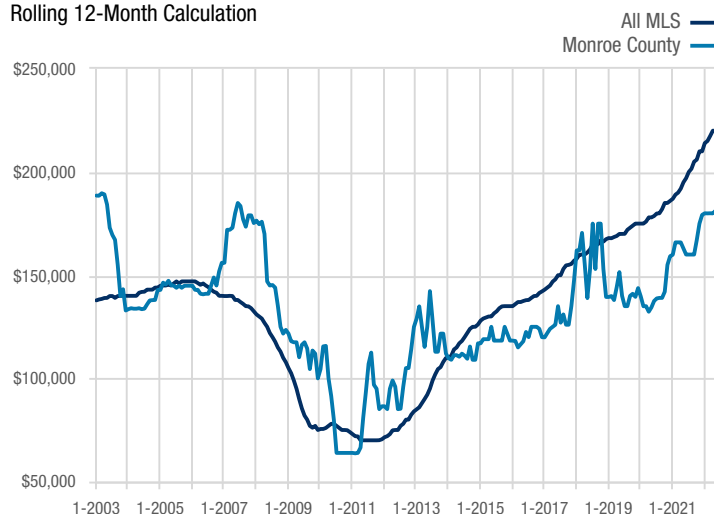
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Oakland County

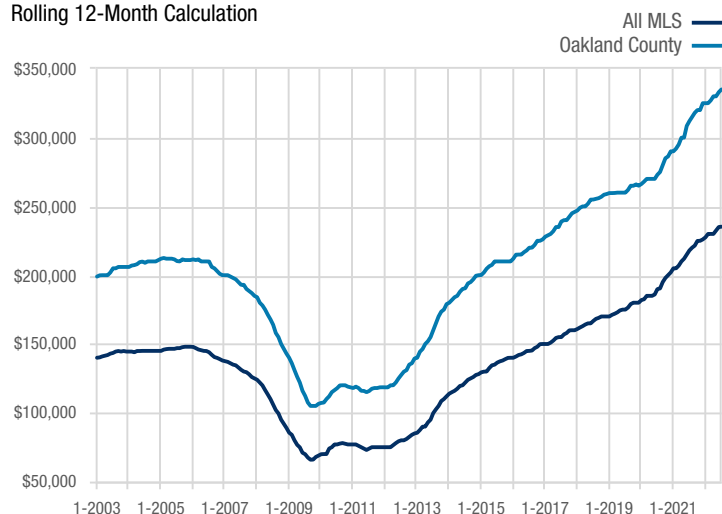
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 2,552 | 2,264 | - 11.3% | 13,615 | 12,877 | - 5.4% |
| Pending Sales | 1,638 | 1,452 | - 11.4% | 10,378 | 9,363 | - 9.8% |
| Closed Sales | 1,709 | 1,345 | - 21.3% | 9,747 | 8,679 | - 11.0% |
| Days on Market Until Sale | 18 | 14 | - 22.2% | 24 | 20 | - 16.7% |
| Median Sales Price* | \$345,000 | \$365,000 | + 5.8% | \$325,000 | \$345,000 | + 6.2% |
| Average Sales Price* | \$404,706 | \$436,690 | + 7.9% | \$393,508 | \$421,965 | + 7.2% |
| Percent of List Price Received* | 102.3% | 101.3% | - 1.0% | 101.2% | 102.1% | + 0.9% |
| Inventory of Homes for Sale | 2,821 | 2,842 | + 0.7% | — | — | — |
| Months Supply of Inventory | 1.9 | 2.1 | + 10.5% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 486 | 393 | - 19.1% | 2,857 | 2,607 | - 8.8% |
| Pending Sales | 337 | 276 | - 18.1% | 2,325 | 2,063 | - 11.3% |
| Closed Sales | 364 | 284 | - 22.0% | 2,191 | 2,006 | - 8.4% |
| Days on Market Until Sale | 19 | 15 | - 21.1% | 29 | 22 | - 24.1% |
| Median Sales Price* | \$235,000 | \$271,500 | + 15.5% | \$220,000 | \$250,000 | + 13.6% |
| Average Sales Price* | \$273,459 | \$313,172 | + 14.5% | \$259,225 | \$286,874 | + 10.7% |
| Percent of List Price Received* | 101.2% | 100.8% | - 0.4% | 100.0% | 101.1% | + 1.1% |
| Inventory of Homes for Sale | 572 | 463 | - 19.1% | — | — | — |
| Months Supply of Inventory | 1.7 | 1.5 | - 11.8% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

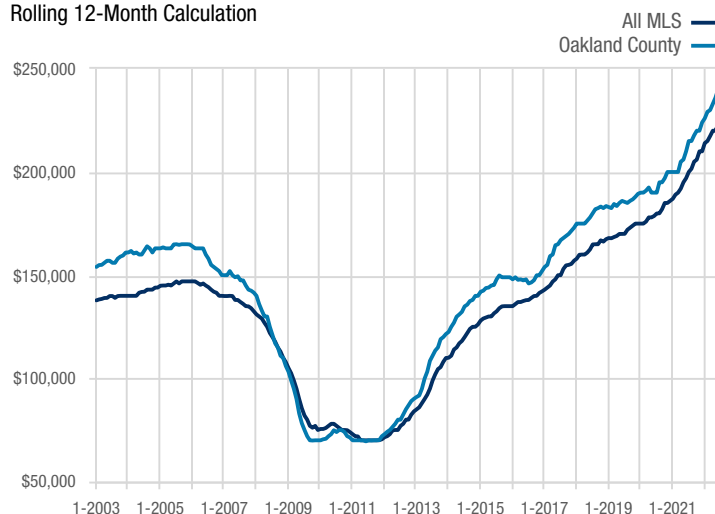
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – July 2022

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Sanilac County

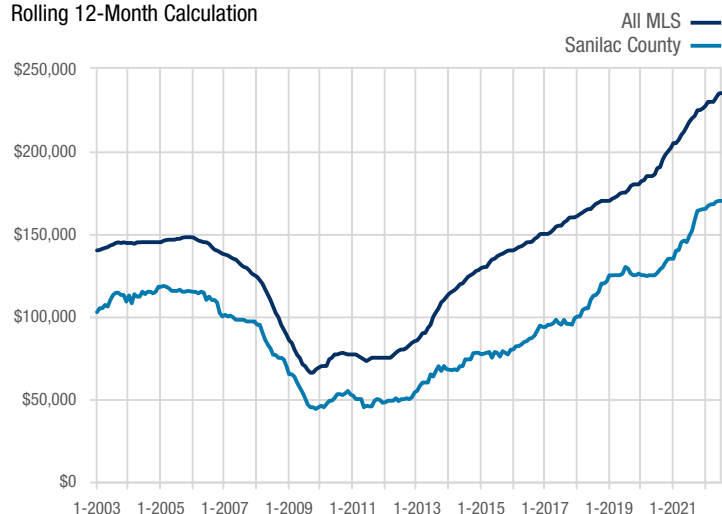
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 67 | 64 | - 4.5% | 346 | 295 | - 14.7% |
| Pending Sales | 44 | 42 | - 4.5% | 259 | 215 | - 17.0% |
| Closed Sales | 45 | 40 | - 11.1% | 254 | 202 | - 20.5% |
| Days on Market Until Sale | 30 | 38 | + 26.7% | 64 | 59 | - 7.8% |
| Median Sales Price* | \$168,000 | \$163,500 | - 2.7% | \$152,500 | \$168,950 | + 10.8% |
| Average Sales Price* | \$199,301 | \$206,467 | + 3.6% | \$197,608 | \$217,268 | + 9.9% |
| Percent of List Price Received* | 98.4% | 97.1% | - 1.3% | 97.3% | 96.0% | - 1.3% |
| Inventory of Homes for Sale | 128 | 104 | - 18.8% | — | — | — |
| Months Supply of Inventory | 3.2 | 3.1 | - 3.1% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|------------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 2 | 2 | 0.0% | 10 | 9 | - 10.0% |
| Pending Sales | 1 | 3 | + 200.0% | 7 | 11 | + 57.1% |
| Closed Sales | 1 | 2 | + 100.0% | 6 | 10 | + 66.7% |
| Days on Market Until Sale | 3 | 62 | + 1,966.7% | 50 | 91 | + 82.0% |
| Median Sales Price* | \$160,000 | \$337,500 | + 110.9% | \$300,000 | \$207,500 | - 30.8% |
| Average Sales Price* | \$160,000 | \$337,500 | + 110.9% | \$272,500 | \$234,907 | - 13.8% |
| Percent of List Price Received* | 100.0% | 99.8% | - 0.2% | 99.3% | 98.0% | - 1.3% |
| Inventory of Homes for Sale | 3 | 1 | - 66.7% | — | — | — |
| Months Supply of Inventory | 2.3 | 0.5 | - 78.3% | — | — | — |

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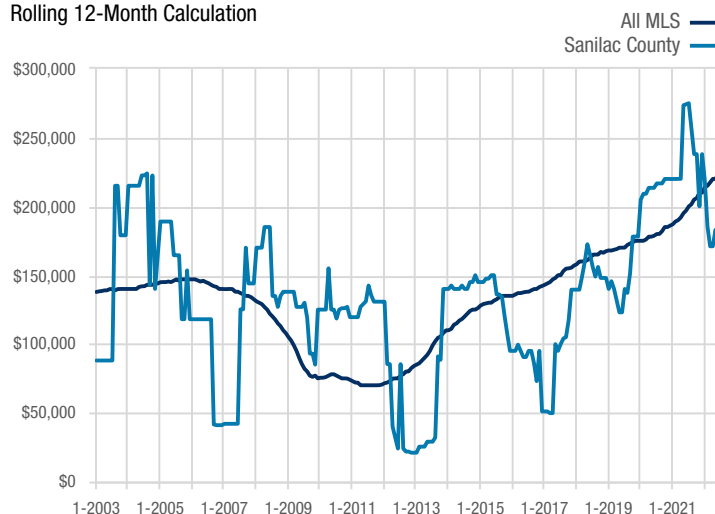
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – July 2022

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St. Clair County

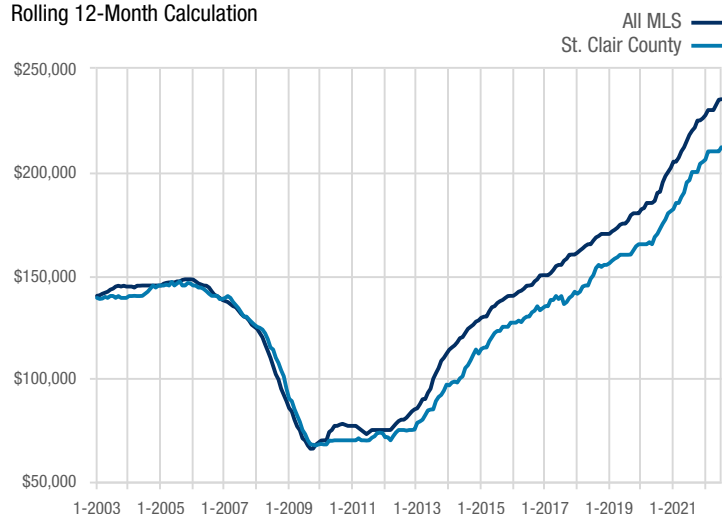
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 275 | 253 | - 8.0% | 1,572 | 1,585 | + 0.8% |
| Pending Sales | 199 | 172 | - 13.6% | 1,277 | 1,179 | - 7.7% |
| Closed Sales | 199 | 187 | - 6.0% | 1,201 | 1,129 | - 6.0% |
| Days on Market Until Sale | 16 | 21 | + 31.3% | 31 | 30 | - 3.2% |
| Median Sales Price* | \$216,000 | \$238,000 | + 10.2% | \$200,000 | \$216,000 | + 8.0% |
| Average Sales Price* | \$253,460 | \$262,996 | + 3.8% | \$234,364 | \$247,170 | + 5.5% |
| Percent of List Price Received* | 100.8% | 98.6% | - 2.2% | 99.4% | 99.0% | - 0.4% |
| Inventory of Homes for Sale | 383 | 397 | + 3.7% | — | — | — |
| Months Supply of Inventory | 2.1 | 2.2 | + 4.8% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 16 | 22 | + 37.5% | 98 | 122 | + 24.5% |
| Pending Sales | 15 | 15 | 0.0% | 91 | 88 | - 3.3% |
| Closed Sales | 8 | 15 | + 87.5% | 86 | 81 | - 5.8% |
| Days on Market Until Sale | 21 | 20 | - 4.8% | 36 | 27 | - 25.0% |
| Median Sales Price* | \$247,500 | \$179,700 | - 27.4% | \$122,500 | \$172,000 | + 40.4% |
| Average Sales Price* | \$224,288 | \$190,580 | - 15.0% | \$141,752 | \$189,056 | + 33.4% |
| Percent of List Price Received* | 99.9% | 99.3% | - 0.6% | 98.2% | 99.5% | + 1.3% |
| Inventory of Homes for Sale | 19 | 31 | + 63.2% | — | — | — |
| Months Supply of Inventory | 1.4 | 2.6 | + 85.7% | — | — | — |

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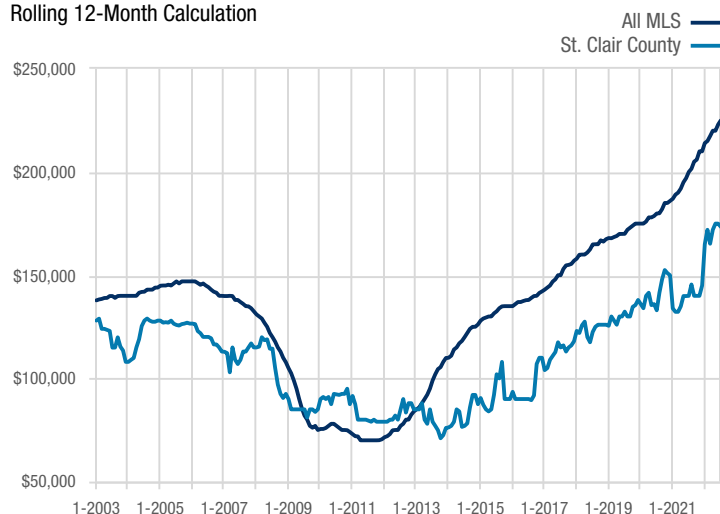
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – July 2022

A Research Tool Provided by Realcomp



Tuscola County

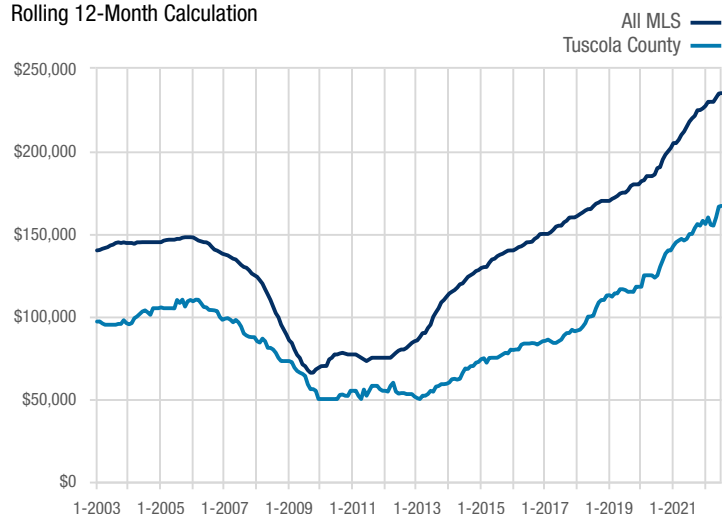
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 54 | 66 | + 22.2% | 306 | 311 | + 1.6% |
| Pending Sales | 32 | 44 | + 37.5% | 244 | 239 | - 2.0% |
| Closed Sales | 39 | 30 | - 23.1% | 228 | 209 | - 8.3% |
| Days on Market Until Sale | 14 | 20 | + 42.9% | 28 | 43 | + 53.6% |
| Median Sales Price* | \$181,000 | \$177,450 | - 2.0% | \$150,000 | \$165,500 | + 10.3% |
| Average Sales Price* | \$187,292 | \$205,580 | + 9.8% | \$164,579 | \$188,285 | + 14.4% |
| Percent of List Price Received* | 99.0% | 98.9% | - 0.1% | 99.5% | 97.6% | - 1.9% |
| Inventory of Homes for Sale | 75 | 94 | + 25.3% | — | — | — |
| Months Supply of Inventory | 2.1 | 2.7 | + 28.6% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 0 | 1 | — | 3 | 4 | + 33.3% |
| Pending Sales | 0 | 2 | — | 3 | 4 | + 33.3% |
| Closed Sales | 0 | 0 | 0.0% | 5 | 2 | - 60.0% |
| Days on Market Until Sale | — | — | — | 22 | 12 | - 45.5% |
| Median Sales Price* | — | — | — | \$149,000 | \$153,000 | + 2.7% |
| Average Sales Price* | — | — | — | \$138,200 | \$153,000 | + 10.7% |
| Percent of List Price Received* | — | — | — | 95.3% | 100.4% | + 5.4% |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

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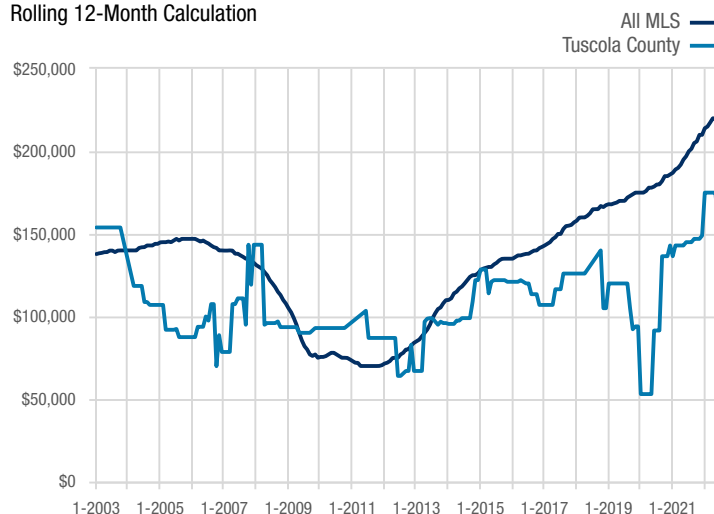
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – July 2022

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Washtenaw County

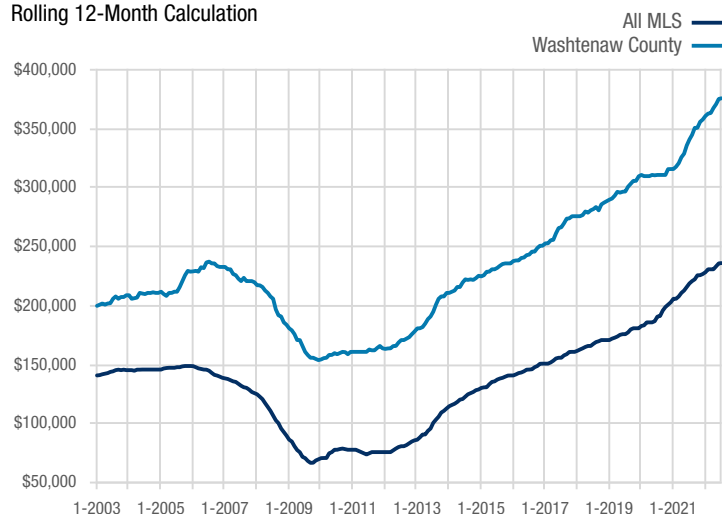
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 540 | 449 | - 16.9% | 2,980 | 2,693 | - 9.6% |
| Pending Sales | 346 | 332 | - 4.0% | 2,338 | 2,113 | - 9.6% |
| Closed Sales | 407 | 357 | - 12.3% | 2,221 | 2,042 | - 8.1% |
| Days on Market Until Sale | 15 | 15 | 0.0% | 24 | 20 | - 16.7% |
| Median Sales Price* | \$382,000 | \$411,000 | + 7.6% | \$366,000 | \$403,100 | + 10.1% |
| Average Sales Price* | \$428,566 | \$468,595 | + 9.3% | \$414,088 | \$464,105 | + 12.1% |
| Percent of List Price Received* | 102.9% | 102.5% | - 0.4% | 102.2% | 103.4% | + 1.2% |
| Inventory of Homes for Sale | 785 | 696 | - 11.3% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.3 | 0.0% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 140 | 120 | - 14.3% | 961 | 826 | - 14.0% |
| Pending Sales | 96 | 87 | - 9.4% | 744 | 646 | - 13.2% |
| Closed Sales | 108 | 108 | 0.0% | 712 | 640 | - 10.1% |
| Days on Market Until Sale | 23 | 19 | - 17.4% | 37 | 23 | - 37.8% |
| Median Sales Price* | \$245,000 | \$290,000 | + 18.4% | \$250,000 | \$285,000 | + 14.0% |
| Average Sales Price* | \$295,877 | \$412,025 | + 39.3% | \$305,707 | \$341,415 | + 11.7% |
| Percent of List Price Received* | 101.4% | 101.6% | + 0.2% | 100.5% | 102.5% | + 2.0% |
| Inventory of Homes for Sale | 293 | 234 | - 20.1% | — | — | — |
| Months Supply of Inventory | 3.1 | 2.6 | - 16.1% | — | — | — |

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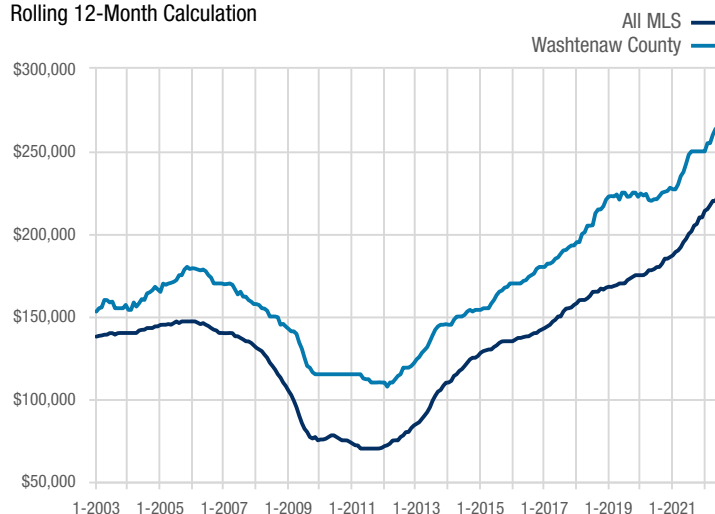
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – July 2022

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Wayne County

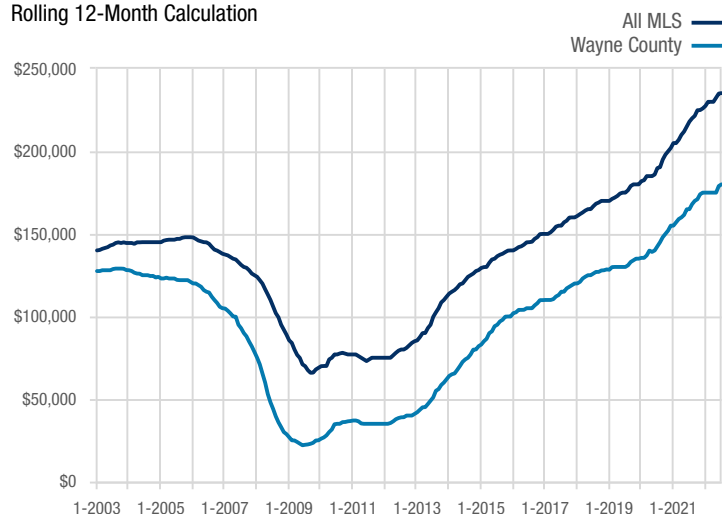
| Residential | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 2,649 | 2,574 | - 2.8% | 14,422 | 15,622 | + 8.3% |
| Pending Sales | 1,846 | 1,584 | - 14.2% | 11,188 | 10,998 | - 1.7% |
| Closed Sales | 1,734 | 1,507 | - 13.1% | 10,576 | 10,178 | - 3.8% |
| Days on Market Until Sale | 18 | 17 | - 5.6% | 26 | 24 | - 7.7% |
| Median Sales Price* | \$190,000 | \$200,000 | + 5.3% | \$170,000 | \$180,000 | + 5.9% |
| Average Sales Price* | \$224,843 | \$245,967 | + 9.4% | \$212,057 | \$226,105 | + 6.6% |
| Percent of List Price Received* | 101.8% | 100.6% | - 1.2% | 100.4% | 100.8% | + 0.4% |
| Inventory of Homes for Sale | 3,286 | 3,795 | + 15.5% | — | — | — |
| Months Supply of Inventory | 2.0 | 2.4 | + 20.0% | — | — | — |

| Condo | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 306 | 266 | - 13.1% | 1,945 | 1,773 | - 8.8% |
| Pending Sales | 213 | 199 | - 6.6% | 1,519 | 1,337 | - 12.0% |
| Closed Sales | 208 | 153 | - 26.4% | 1,448 | 1,251 | - 13.6% |
| Days on Market Until Sale | 27 | 31 | + 14.8% | 38 | 29 | - 23.7% |
| Median Sales Price* | \$206,450 | \$218,000 | + 5.6% | \$199,900 | \$220,000 | + 10.1% |
| Average Sales Price* | \$227,053 | \$253,758 | + 11.8% | \$227,217 | \$246,113 | + 8.3% |
| Percent of List Price Received* | 100.6% | 100.0% | - 0.6% | 99.4% | 101.2% | + 1.8% |
| Inventory of Homes for Sale | 520 | 462 | - 11.2% | — | — | — |
| Months Supply of Inventory | 2.4 | 2.4 | 0.0% | — | — | — |

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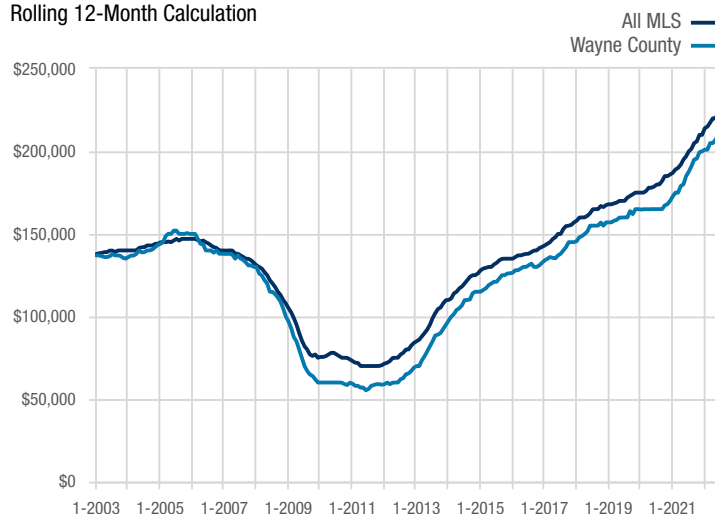
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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